

GROCERY | CONFECTIONERY | BEVERAGES | SNACKS



DISTRIBUTOR OF THE YEAR

3RD YEAR IN A ROW

Voted by the Convenience Industry in Australia

COVERING SOUTH EAST QUEENSLAND



WHO WE ARE



The Distributors Brisbane is one of Australia's largest confectionery, snack food, beverage and grocery wholesale distribution businesses. We currently service over 3000 customers throughout South East Queensland and range over 4500 products. We partner directly with over 200 suppliers including all market leading manufacturers such as Cadbury, Nestle, Mars, Wrigley, RedBull, Frucor, Unilever, Smiths and Bundaberg, to name a few. We are an independently owned and operated business that has been proudly established for 15 years.

OUR CUSTOMERS

The Distributors Brisbane is Australia's leading independent convenience and route trade wholesaler. We service Petrol and Convenience accounts such as Caltex, BP, UCB, NSG, United Fuels, Freedom Fuels, Puma and Matilda. We service independent grocery stores such as IGA, Spar, Foodworks and Friendly Grocery. We specialise in corner stores, pharmacies, takeaways, schools, newsagencies and cafes to name a few. No retailer or business is too big or too small for our business.

TECHNOLOGY AND LOGISTICS

- The Distributors Brisbane has a dedicated staff of over 75 employees, a brand new fully equipped air-conditioned warehouse facility boasting state-of-the-art computer control systems, and a fleet of over 15 delivery trucks that are tracked and monitored using Satellite Navigation systems.
- Our sales representatives are equipped with the latest iPad and barcode technology.
- All orders are electronically sent to our office at the point of purchase, scanned in our warehouse and delivered to your door within 24 hours. Our accuracy and DIFOT (*delivery in full on time*) exceeds 98%.
- Customers are welcome to use our website www.thedistributorsbrisbane.com.au or view us on Facebook.

OUR CUSTOMERS RANGE FROM CALTEX, BP, UCB, NSG, UNITED FUELS, FREEDOM FUELS, PUMA, MATILDA, IGA, SPAR, FOODWORKS AND FRIENDLY GROCERY

PRODUCT RANGE AND MERCHANDISE

In addition to major suppliers, The Distributors Brisbane specialise in unique and exclusive products such as Jelly Belly, Darrell Lea, Kelly's and numerous innovative beverage options. We also offer a large range of "better for you" and health products. The Distributors Brisbane can assist your business with a large range of merchandising stands, point of sale, fridges and advice on ranging and planograms.

WE OFFER A LARGE RANGE OF "BETTER FOR YOU" AND HEALTH PRODUCTS.





PERSONALISED AND AWARD WINNING SERVICE

The Distributors Brisbane sales team will call on your business as required, weekly, fortnightly or monthly. We guarantee more than great customer service; our staff are committed to adding value and benefits to all retailers. Our business has been nationally awarded and recognised as the best wholesaler and distributor for the past 5 years.

PROMOTIONS AND SPECIALS

The Distributors Brisbane offers all customers an extensive range of promotional activity and special offers 365 days of the year. We specialise in and endorse 2 major industry publications namely Price Busters and Bag a Bargain which allow all customers a great diversity of products at great prices. These magazines are designed to increase sales, increase profits and entice new customers to your store. As we are proudly independently owned, we can also offer customers exclusive, tailor-made promotional activity that is specifically targeted at an individual outlet.



INDUSTRY PUBLICATIONS

AWARD PROGRAMS

DELIVERY TURNAROUND

REFRIGERATED DELIVERY

COMPETITIVE PRICES





"...For ten years...The Distributors Brisbane has constantly been professional with their level of service and has offered great promotional activity...a breath of fresh air in a tough environment...delivery drivers have always been polite, courteous and helpful. I can call the office staff anytime for their assistance and they are always available to help...I feel very fortunate to have The Distributors Brisbane as my supplier and I congratulate you, Tony, and your team on the great success you have had in building a great family business - it has been a pleasure."

Mr T E Jeanes
Managing Director | Tom's Confectionery Warehouse

"The EzyMart convenience store group has had a long and very favourable relationship with The Distributors. Through our 100 + stores we have found them to be very flexible and supportive in our business dealings. They provide an extensive range of confectionery, snack food, grocery and imported products to all of our sites and their service is exceptional. The Distributors have often gone beyond the call of duty to ensure stock is delivered to all of our sites with minimal notice. As a 100% Queensland independently owned business, all Distributor Brisbane staff treat the business as if it was their own. I would highly recommend using The Distributors Brisbane to any potential new customer."

Read Simon
Operations Manager | EzyMart Pty Ltd

"The Distributors Brisbane currently services my 5 Cineplex sites and I have been very fortunate to have the same sales rep looking after each of my businesses for almost 10 years. The Distributors constantly offer me great promotional activity via all suppliers and I am always offered numerous prize giveaways and incentives. The delivery drivers know exactly where to stack my goods and they are always courteous and helpful. If I need any assistance, the office personnel are always available. I feel very fortunate to have The Distributors Brisbane as my supplier and believe most customers dealing with this business would feel the same way."

Marilyn Catalano
Owner | Cineplex Australia



THE DISTRIBUTORS BRISBANE STAFF TREE



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